

Appendix C



EORN.CA

Tuesday September 29, 2020

Scott Elliott
Corporate Sponsorship Coordinator
City of Peterborough
SElliott@peterborough.ca

RE: Private Sector Telecom Investments

Hello Scott:

Please accept my thanks again for the City of Peterborough's participation and support for the EORN Cell Gap Project. We are currently on track with the procurement process through a competitive request for proposal process (RFP). We have received two qualified bids and are in the process of conducting a thorough technical and financial review of the proposals.

We appreciate and expect that all the fixed and mobile Telecom Service Providers (TSP's) will continue to build new coverage and capacity throughout the region at their own cost. We believe that this is complementary to the work that EORN is doing and any new private sector investments are good overall for the region. Ongoing private sector investment allows EORN to focus our joint private-public investments into areas that are experiencing greater market failure.

Please don't hesitate to contact me if you have any further questions or comments.

Kind Regards

David Fell, MBA
CEO, EORN