## Peterborough

## To: Members of the General Committee

## From: Richard Freymond Commissioner of Corporate and Legislative Services

Meeting Date: March 2, 2020

## Subject: Report CLSFS20-018 2019 Investment Report

## Purpose

A report to present the 2019 Investment Report as required under the provisions of the Municipal Act, 2001, as amended, and Ontario Regulation 438/97.

## Recommendation

That Council approve the recommendation outlined in Report CLSFS20-018 dated March 2, 2020, of the Commissioner of Corporate and Legislative Services, as follows:

That the 2019 Investment Report, outlined in report CLSFS20-018, dated March 2, 2020 of the Commissioner of Corporate and Legislative Services, be received for information.

## Budget and Financial Implications

There are no budget and financial implications to receiving this report.
The 2019 Operating Budget was established at $\$ 2.5$ million. Actual interest earned in the amount of $\$ 3.2$ million is an important source of revenue and was used as follows:
a) $\quad \$ 2.17$ million is general revenue which helps reduce tax requirements through the Operating Budget, and
b) $\quad \$ 1.03$ million is directed to each individual Reserve in which the funds reside.

## Background

Ontario Regulation 438/97(8) to the Municipal Act, 2001, as amended, stipulates the council of the municipality shall require the Treasurer of the municipality, to prepare and provide to the council, each year or more frequently as specified by council, an investment report which includes a number of information items including a statement by the Treasurer as to whether or not, in his or her opinion, all investments were made in accordance with the investment policies and goals adopted by the municipality.

The City's 2019 Investment Report is presented in the three attached Schedules:

- Schedule A which provides a summary of key investment data by month for the year;
- Schedule B which lists all investments made or held as part of the City's investment portfolio during the year; and
- Schedule C which lists all investments outstanding at December 31, 2019.

Schedule A shows that, during 2019, the average cash and investment balance was $\$ 126.89$ million (2018-\$127.79 million) and that 7 separate investments were made. Total interest earned was $\$ 3.2$ million (2018-\$3.1 million).

The City's overall rate of return for 2019 was $2.13 \%$ (2018-2.01\%). The Prime Interest Rate remained at $3.95 \%$ for the entire year, (2018 average Prime rate $-3.64 \%$ ).

Chart 1, also attached to this report, shows the average monthly cash and investment balances ranged from a low of $\$ 111.8$ million to a high of $\$ 145.5$ million (2018-\$104.8 to \$150.2).

Although the City earned $\$ 82,000$ more in interest in 2019 than in 2018, the Operating Budget for interest income was not met, as the Reserve balances were higher than expected. As the Reserve balances increased, their share of the interest earned also increased, $\$ 1.03$ million in 2019 (2018-\$ 0.74 million).

The City earns Prime less $1.55 \%$ on average monthly cash balances over $\$ 25$ million through its agreement with CIBC. In 2019, this equaled 2.40\%. Cash balances throughout the year remained higher as the market lowered bond rates in response to predictions the Bank of Canada was lowering the Prime Rate, which ultimately did not happen. In July, bond rates started to rise above the $2.4 \%$ that the City could earn in its high interest savings account and 7 investments were purchased in the last half of the year as investments matured.

All of the investments listed on the attached Schedule B have been made in accordance with the City's Investment Policies.

Submitted by,

Richard Freymond
Commissioner of Corporate and Legislative Services

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Attachments:

## Appendix A

- Schedule A - 2019 Monthly Investment Report
- Schedule B - List of Investments for 2019
- Schedule C - Long Term Investments Outstanding At December 31, 2019
- Chart 1 - Average Cash and Investment Balances for 2018 and 2019


## City of Peterborough

## 2019 Monthly Investment Report Summary

## Schedule A



City of Peterborough
Details of Investments Made in 2019
Schedule B

|  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Purchase Date | Investment Institution Code | Investment Vehicle |  | Principal |  | Maturity Amount | Maturity Date | Rate | Term (days) |
| 28-Oct-11 | CIBC | Quebec City | \$ | 1,000,000 | \$ | 1,000,000 | 28-Oct-21 | 3.800\% | 3653 |
| 02-Dec-11 | CIBC | Vancouver | \$ | 1,000,000 | \$ | 1,000,000 | 02-Dec-21 | 3.450\% | 3653 |
| 06-Dec-11 | CIBC | Toronto | \$ | 1,000,000 | \$ | 1,000,000 | 06-Dec-21 | 3.500\% | 3653 |
| 26-Mar-12 | CIBC | Province of Ontario | \$ | 1,000,000 | \$ | 1,000,000 | 21-Jun-20 | 4.250\% | 3009 |
| 01-Nov-12 | CIBC | Bank of Nova Scotia | \$ | 3,000,000 | \$ | 3,000,000 | 18-Oct-19 | 3.036\% | 2542 |
| 19-Mar-13 | CIBC | CIBC | \$ | 3,735,250 | \$ | 5,000,000 | 07-Jan-22 | 3.340\% | 3216 |
| 18-Oct-13 | CIBC | Royal Bank | \$ | 2,000,000 | \$ | 2,000,000 | 06-Dec-19 | 3.280\% | 2240 |
| 18-Oct-13 | CIBC | Province of New Brunswick | \$ | 1,000,000 | \$ | 1,000,000 | 02-Jun-23 | 3.550\% | 3514 |
| 18-Oct-13 | CIBC | Province of Alberta | \$ | 2,000,000 | \$ | 2,000,000 | 01-Dec-23 | 3.420\% | 3696 |
| 23-Jul-14 | CIBC | CIBC GIC | \$ | 1,000,000 | \$ | 1,000,000 | 23-Jul-19 | 2.500\% | 1826 |
| 25-Feb-15 | CIBC | Bank of Nova Scotia | \$ | 1,000,000 | \$ | 1,000,000 | 25-Feb-19 | 1.900\% | 1461 |
| 25-Feb-15 | CIBC | Bank of Nova Scotia | \$ | 1,000,000 | \$ | 1,000,000 | 25-Feb-20 | 2.200\% | 1826 |
| 08-Jul-15 | National Bank | National Bank | \$ | 1,000,000 | \$ | 1,000,000 | 10-Jul-25 | 2.8 | 3655 |
| 07-Aug-15 | CIBC | Royal Bank | \$ | 2,947,305 | \$ | 3,221,880 | 06-Dec-19 | 2.450\% | 1582 |
| 31-Aug-15 | CIBC | Bank of Nova Scotia | \$ | 2,000,000 | \$ | 2,000,000 | 31-Aug-20 | 2.320\% | 1827 |
| 24-Nov-15 | CIBC | TD Bank | \$ | 452,088 | \$ | 600,000 | 26-May-25 | 3.023\% | 3471 |
| 22-Jun-16 | CIBC | Bank of Nova Scotia | \$ | 1,480,105 | \$ | 1,583,000 | 18-Oct-19 | 2.030\% | 1213 |
| 15-Aug-16 | National Bank | Bank of Montreal | \$ | 5,000,000 | \$ | 5,000,000 | 15-Aug-26 | 2.150\% | 3652 |
| 19-Sep-16 | CIBC | Royal Bank | \$ | 1,025,000 | \$ | 1,025,000 | 20-Nov-25 | 2.85 | 3349 |
| 03-Oct-16 | CIBC | CIBC GIC | \$ | 3,230,000 | \$ | 3,230,000 | 02-Apr-25 | 2.457\% | 3103 |
| 15-Nov-16 | CIBC | Toronto | \$ | 2,000,000 | \$ | 2,000,000 | 24-Jun-26 | 2.400\% | 3508 |
| 16-Nov-16 | CIBC | York Regional | \$ | 2,000,000 | \$ | 2,000,000 | 02-Jun-26 | 2.459\% | 3485 |
| 23-Nov-16 | National Bank | Bank of Montreal | \$ | 5,000,000 | \$ | 5,000,000 | 23-Nov-26 | 2.200\% | 3652 |
| 24-Nov-16 | CIBC | CIBC GIC | \$ | 725,000 | \$ | 725,000 | 17-Feb-25 | 2.250\% | 3007 |
| 07-Dec-16 | CIBC | Bank of Montreal | \$ | 2,529,715 | \$ | 2,537,075 | 23-Oct-19 | 2.360\% | 1050 |
| 13-Dec-16 | CIBC | National Bank of Canada | \$ | 2,423,173 | \$ | 2,661,959 | 23-Oct-19 | 1.965\% | 1044 |
| 11-Apr-17 | ONE FUND | ONE FUND - Bond Fund | \$ | 5,342,466 | \$ | 5,000,000 |  |  |  |
| 12-May-17 | CIBC | CIBC | \$ | 657,000 | \$ | 657,000 | 04-May-26 | 2.2 | 3279 |
| 12-Jun-17 | ONE FUND | ONE FUND- EQUITY | \$ | 2,000,000 | \$ | 2,000,000 |  |  |  |
| 31-Jul-17 | CIBC | Bank of Nova Scotia | \$ | 1,913,600 | \$ | 2,000,000 | 18-Oct-19 | 2.003\% | 809 |
| 03-Aug-17 | CIBC | Bank of Nova Scotia | \$ | 3,953,500 | \$ | 5,000,000 | 20-Jun-25 | 3.003 | 2878 |
| 20-Sep-17 | CIBC | Bank of Nova Scotia | \$ | 2,865,900 | \$ | 3,000,000 | 18-Oct-19 | 2.210\% | 758 |
| 30-Oct-17 | CIBC | Province of New Brunswick | \$ | 943,155 | \$ | 1,267,000 | 26-Sep-27 | 3.020\% | 3618 |
| 14-Nov-17 | CIBC | Royal Bank | \$ | 2,000,000 | \$ | 2,000,000 | 06-Dec-19 | 2.010\% | 752 |
| 15-Nov-17 | CIBC | CIBC | \$ | 1,171,000 | \$ | 2,000,000 | 22-Nov-22 | 2.320\% | 1833 |
| 29-Nov-17 | CIBC | HSBC | \$ | 890,800 | \$ | 890,800 | 23-Dec-19 | 2.200\% | 754 |
| 17-Jan-18 | CIBC | Province of Ontario | \$ | 3,002,800 | \$ | 4,000,000 | 03-Nov-27 | 2.950\% | 3577 |
| 18-Jan-18 | CIBC | CIBC | \$ | 1,000,000 | \$ | 1,000,000 | 18-Jan-19 | 1.950\% | 365 |
| 18-Jan-18 | CIBC | CIBC | \$ | 1,000,000 | \$ | 1,000,000 | 20-Jan-20 | 2.250\% | 732 |


| $\begin{gathered} \text { Purchase } \\ \text { Date } \end{gathered}$ | Investment Institution Code | Investment Vehicle |  | Principal |  | Maturity Amount | Maturity Date | Rate | Term (days) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 13-Feb-18 | CIBC | HSBC | \$ | 1,000,000 | \$ | 1,000,000 | 13-Feb-19 | 2.150\% | 365 |
| 03-Apr-18 | CIBC | Bank of Nova Scotia | \$ | 1,590,600 | \$ | 2,000,000 | 20-Jun-25 | 3.200\% | 2635 |
| 09-Apr-18 | CIBC | Province of Newfoundland | \$ | 726,339 | \$ | 1,021,000 | 17-Oct-28 | 3.290\% | 3844 |
| 07-Jun-18 | CIBC | Bank of Nova Scotia | \$ | 1,571,000 | \$ | 1,571,000 | 04-Jun-21 | 2.550\% | 1093 |
| 08-Jun-18 | CIBC | CIBC | \$ | 1,972,200 | \$ | 2,000,000 | 05-Dec-22 | 2.801\% | 1641 |
| 08-Jun-18 | CIBC | Royal Bank | \$ | 1,944,800 | \$ | 2,000,000 | 05-Dec-23 | 2.880\% | 2006 |
| 26-Jul-18 | CIBC | CIBC | \$ | 3,000,000 | \$ | 3,000,000 | 26-Jul-19 | 2.350\% | 365 |
| 02-Aug-18 | CIBC | Royal Bank | \$ | 4,836,400 | \$ | 5,000,000 | 06-Dec-19 | 2.490\% | 491 |
| 13-Aug-18 | National Bank | Coastal Capital Credit Union | \$ | 1,000,000 | \$ | 1,000,000 | 10-Feb-19 | 2.300\% | 181 |
| 25-Jul-19 | National Bank | Coastal Capital Credit Union | \$ | 2,000,000 | \$ | 2,000,000 | 27-Jul-20 | 2.550\% | 368 |
| 26-Jul-19 | CIBC | CIBC | \$ | 5,000,000 | \$ | 5,000,000 | 26-Jul-29 | 3.050\% | 3653 |
| 22-Oct-19 | CIBC | CIBC | \$ | 9,500,000 | \$ | 9,500,000 | 22-Oct-24 | 2.660\% | 1827 |
| 24-Oct-19 | CIBC | Bank of Montreal | \$ | 1,970,000 | \$ | 1,970,000 | 01-Jun-27 | 2.503\% | 2777 |
| 31-Oct-19 | CIBC | CIBC | \$ | 2,000,000 | \$ | 2,000,000 | 31-Oct-22 | 2.340\% | 1096 |
| 01-Nov-19 | National Bank | Bank of Montreal | \$ | 5,000,000 | \$ | 5,000,000 | 02-Nov-20 | 2.390\% | 367 |
| 06-Dec-19 | CIBC | CIBC | \$ | 4,999,999 | \$ | 6,049,972 | 15-Nov-26 | 2.764\% | 2536 |

City of Peterborough
Long Term Investments Outstanding at December 31, 2019
Schedule C



