



City of
Peterborough

To: **Members of the Committee of the Whole**

From: **Ken Doherty, Director of Community Services**

Meeting Date: **March 7, 2016**

Subject: **Report CSAD16-001**
Agreement Extension Approval - Arena Division

Purpose

A report to request extension of the food service agreement at the Peterborough Memorial Centre within Arena Division.

Recommendation

That Council approve the recommendation outlined in Report CSAD16-001 dated March 7, 2016, of the Director of Community Services as follows:

That the Agreement between the City of Peterborough and Brown's Fine Food Services Inc. for the operation of food services at the Peterborough Memorial Centre be extended for a period of two (2) years ending May 31, 2018.

Budget and Financial Implications

The Food Services Agreement at the Peterborough Memorial Centre is an annual commission-based agreement and these terms will remain in place through the two year term extension of this agreement.

Background

Report CSAD09-001 dated February 2, 2009 recommended that RFP P-44-08, FoodService Operations for the Peterborough Memorial Centre, be awarded to Brown's Fine Food Services Inc. for a five (5) year term with the possibility for one extension of not more than two years (2) years beginning June 1, 2009, at the discretion of the City. On October 25, 2013, the City exercised its right to extend the agreement for two (2) years beginning in 2014.

Staff is recommending an additional two year extension because there may be an opportunity to include additional sites over the next several years. The planning of the New Arena Complex is at the stage where details are required regarding the food and beverage location and operations. These details include researching franchise restaurant opportunities, defining the space requirements for potential restaurant and concession operations. Taking the opportunity to combine these requirements for the New Arena Complex with the needs of the other facilities in Community Services to create a larger portfolio will allow for a streamlined approach, presenting a more attractive and organized package of opportunities to potential service providers, improving the City's position to increase revenues in this area.

Summary

Approval of the extension of agreement will extend current conditions present in this agreement for an additional two (2) year period. This will allow for an attractive grouping of the City's service requirements, including the requirements of the New Arena Complex and other City facility sites, resulting in the potential for increased revenues to the City in these areas.

Submitted by,

Ken Doherty
Director of Community Services

Sue Warrington
Arena Division Manager

Contact Name:
Sue Warrington, Arena Division Manager
Phone: 705-742-7777 Ext. 2421
Toll Free: 1-855-738-3755
Fax: 705-876-9263
E-Mail: swarrington@peterborough.ca